## **Business Plan Worksheet**

Business Name:



The Business Opportunity	
Company Description What will this business do?	<b>Team</b> Who is on your team and why are you the right person/ people to build this business?
Industry & Competitive Analysis Who are your competitors? What are they doing well? What are they missing?	<b>Target Market</b> Who are you targeting? Who are your target segments, buyer personas, and ideal customers?
Implementation Timeline  How do you intend to roll out the business? Which phases will be involved?	Marketing Plan Which channels and platforms will you use to reach and convert your target audience? Where will you meet your audience?
Financial Summary What is your cost structure and revenue streams? Consider your sales goals for the near future and long-term. What are your fixed and variable	Funding Required  How much funding will you require from investors? What will you use these funds for?
expenses?	